



Our goal is to be an international supplier and distributor of the world's leading brands of access equipment throughout Australia and the South Pacific area.

#### **Complete Solution**

Access Group offers
the complete service
solution for all your
project needs. We offer
equipment rental and
purchase, certified
training, 24/7 service
and support and all
backed by years of
industry experience.

Access Group Australia's vision is to be an international supplier and distributor of the world's leading brand of associated construction equipment throughout Australia and the South Pacific region.

As Australia's largest privately

owned and operated access equipment company, we have established ourselves as a market leader and one of the leading specialists in equipment rental, hire, sales and distribution. Access Group has a range of subsidiary companies, each representing regional and country areas throughout Australia, and who specialise in the commercial and large project construction marketplace.

The Access Group of companies provides equipment and services in sales, service, training, transport, logistics and the distribution of new and preused equipment. Our products include elevating work platforms,

telehandlers, forklifts and lighting towers. Our equipment sales division also sells other leading brands including Snorkel, JLG, Merlo, Manitou and TCM.

#### "Our reputation is built on excellence and extensive years of experience"

Being a major supplier and market leader in Australia, Access Group Australia brings with it the most experienced and respected elevating work platform professionals in the industry.

Our reputation for excellence has been built over many years of experience in maintenance, production, construction and large scale projects. By offering the complete service solution we have achieved our goal of being the best in the industry.









WA is the premier state for mining and large scale construction projects and being a <u>WA based company has put us</u> at the forefront of the biggest projects in the country.

#### **WA Development**

In recent years Western Australian resources sector accounted for 50% of Australia's total value of mineral and petroleum sales, 67% of Australia's oil and condensate production, 50% of Australia's mineral production and 31% of Australia's total merchandise exports. With so much activity in WA, we here at Access Group have had many opportunities to fine tune our business practices so that today we can offer market leading service to not just WA projects but Australia wide.

#### **WA Owned**

Although Access Group offers nationwide coverage and can boast multiple offices throughout Australia, we are still very proud of our West Australian origins. WA is the premier state for mining and large scale construction projects and being a WA based company has put us at the forefront of the biggest projects in the country.

This has given us a wealth of experience and knowledge to draw on, based off our years of working in such remote areas as the Pilbara, Karratha and the North West Shelf.

Being WA based has also allowed us to invest in extensive infrastructure and support services in many remote areas, as well as allowing us to develop the largest fleet of EWP and access equipment in Australia. Our machines are available for hire nationwide and some are

so specialised that no one else in Australia has access to them, including our own suppliers.

Whilst we consider ourselves remote project specialists, with a major office in Karratha to support our efforts in the North West Shelf and the Pilbara region etc, we are also leaders in the local Perth market. Our head office is based in the Perth Metro area and allows us to cater to business in the surrounding areas.

We at Access Group consider ourselves lucky to be WA owned and operated as it has placed us in the best position to allow us to achieve our goal of offering superior market leading service to Australian business, regardless of whether the project is for a major remote client or a small metro company.

#### The Access Difference

Access Group has remained at the forefront of the Australian access equipment hire market, with our hire fleet, sales, service and transport departments being as active as ever. We have been the market leaders for access equipment in Western Australia for well over 10 years. We attribute our success to a culmination of factors which we have collectively outlined below as the **Access Difference**.

Best Value - We consistently deliver the best valued service in the industry.

Largest Fleet - We have the largest privately owned fleet of access equipment in Australia.

New Fleet - Our equipment is constantly replaced every 3-5 years to ensure quality and reliability.

Market Leader - We are the leading supplier & reseller for access equipment in Australia.

Transport - Largest fleet of tilt trays and low loaders in the industry.

**Remote Specialists –** We specialise in remote project equipment hire and service support.

We believe that the above qualities have allowed us to stand apart from our competition. They also explain why we have continued to grow and expand in the current economic climate. As the market has changed, we have stood by our commitment to work even harder for our customers to continually add value to our clients business and projects and we plan to continue to do so indefinitely.

**Specialised Fleet** - Access Group owns the only examples of the following Super Booms in Australia.



Z135 & Z80 -Largest Z Booms in Australia



S125 - Largest Straight Boom in Australia





Access experience, knowledge commitment and success

Here at Access Group we understand that we are only as good as the people we develop and train to achieve our goals.

#### One Vision & Goal

Our people know what is expected of them – our corporate and employee performance is aligned.

#### **Our People**

Here at Access Group we aim to provide and maintain a satisfying and rewarding working environment for all our employees and have a set of commitments, principles and values to provide guidance for the way we conduct our business. Our focus is on backing people by listening, understanding and helping them.

We can only achieve this through our people, making genuine connections with our customers, providing expertise and advice and delivering a superior customer experience every time.

Our people and the promises we make through our brands are intimately linked. In other words, our people don't just make the difference - they are the difference.

That is why we are focused on building a great place to work, where our people can fulfill their own personal aspirations, while fulfilling the aspirations of their customers.

Access Group as a whole employees well over 130 staff and service personnel. We pride ourselves on offering existing and potential employees exciting and secure career opportunities at many locations around Australia.

We are committed to enhancing our people's capability and our high performance culture. We want people to respond to our business challenges and achieve our business goals. We encourage innovation and success and reward good performance.

Our continued success and growth is a reflection of our staff and companies positive working relationship and ongoing goal to be the best in the industry.









Access Group has the flexibility, experience, fleet and support to offer the complete solution to all our clients no matter the project scope or location.

#### **Our Commitment**

At Access Group we commit ourselves to providing the highest level of service and products to all of our clients, across all industries. We believe that successful business relationships are built on mutual trust and ensuring that all our clients needs are met. Access Group ensures that all our clients are treated with the same high level of service and professionalism, regardless of the size and scope of our clients needs.

#### **Our Services**

Access Group specialises in selling & renting access equipment, from scissor lifts, Z Booms all the way through to telehandlers and forklifts. We ensure that all equipment supplied suits your requirements and project needs.

We can also help you with purchasing second hand access equipment from manufacturers such as JLG, Snorkel, Upright, Haulotte and, of course, Genie. Whether you are looking for a single machine or an entire fleet, our experienced staff are available to help you with your new or used equipment requirements.

We can provide you with on-site application advice and accredited training across all our machinery.

Our service department is operational 24 hours a day, 7 days

a week and is staffed by specially trained service technicians and fully equipped on-road service vans.

We can also arrange transport of your equipment to and from your work site by using our in house transport company, Tilt Trays and Low Loaders Australia.

### "Successful business relationships are built on mutual trust"

By selecting Access Group as your supplier, you can be assured of receiving industry proven experience, quality equipment and exceptional service that is sure to add value to your business and save you time and money.





### Access Project Experience

- National Coverage

Our extensive infrastructure allows us to cater to remote projects all across

Australia, offering the same marketing leading quality enjoyed by

our customers located in metro areas.

#### **Karratha Facility**

Access Group has a dedicated service division based in Karratha, equipped with experienced service technicians with completely stocked service vans operating 24/7 that service the entire North West of Australia. Our Karratha base is also fully equipped with the latest range of Elevated Work Platforms, Tele-handlers and Lighting Towers

Karratha Company Housing





#### **Remote Area Specialists**

Australia is a big country, with big projects spread throughout. Big projects need big solutions, which is where we come in. Our experience at delivering superior service throughout our many years has made us specialists in remote area projects.

This success has been derived from our investment in an extensive support infrastructure that has not only allowed us to be competitive regardless of the location, but to become market leaders in Australia.

By keeping services such as transport and maintenance in house and having a modern and robust fleet of world leading products backed by experienced staff members, we are able to offer a superior service no matter the project size or location.

Our experience has made Access
Group the preferred supplier to a

range of major contractors who deal with projects of such scale as LNG Train 5, Boddington Gold Mine, Stabiliser 5 Plant, Woodside Pluto Gas Project, Newman Hub, Mesa A, RPG 5, Cape Preston (Citic Pacific) to name but a few.

We are the largest supplier of our kind in Australia and we maintain a fleet of thousands of world leading brand machines. With a dedicated service division based in Karratha, along side our offices in Perth and South Australia, we are able to offer national coverage and the complete solution to all our customer project needs.

The sections that follow outline Access Groups range and scope of project experience throughout our growth as market leaders and the different forms of industry we have been involved in over our many years of offering nation wide service.





With LNG projects ramping up nation wide, our previous experience as preferred supplier to many major projects puts us in a good position for the future as we know what is required to deliver superior service.

#### **Gas Giant**

LNG is still seen as the biggest growth area and opportunity in the oil and gas industry, particularly as demand grows for alternate energy sources. Because of its long history and experience in the oil and gas industry, Australia has the capability to provide expertise, equipment and services to the LNG sector. Here at Access Group we are looking forward to being able to bring our market leading service to these new projects.

**LNG Projects** - The oil and gas industry is a major contributor to the Australian economy. In 2006-07 the industry accounted for about 3.8 per cent of the total GDP. Australia's biggest export in the industry is LNG. Australia is now the 18th largest producer of natural gas, the seventh largest exporter of LNG in the world and the third largest LNG exporter in the Asia-Pacific Region. This has lead to a great deal of expansion and new construction opportunities that Access Group have been preferred supplier to.

#### North West Shelf - Project Expansion - 5th LNG Train

Commissioning is due in Quarter 4 2008 and first LNG export cargoes are also planned for Q4 2008. The fifth train will boost the north West Shelf project's total LNG production capacity to 16.3 Mt/a. Completion of stabilser plant 2009.



#### Pluto - Woodside Project

Woodside's A\$12 billion Pluto LNG Project is set to become the fastest developed LNG project from discovery of the gas field in 2005 to first gas in late 2010. Approved for development in July 2007, the foundation project will process gas from the Pluto and Xena gas fields, located in the Carnarvon Basin about 190 km north-west of Karratha, Western Australia.



The Pluto LNG Project is underpinned by 15-year sales agreements with Kansai Electric and Tokyo Gas. Both companies became project participants in January 2008, each acquiring a 5% interest in the foundation project. With construction of the foundation project progressing, Woodside is preparing for expansion with a second and third LNG train and pipeline gas facility.





CB&I was the mechanical erection contractor for construction of a fifth liquefied natural gas (LNG) production train with a design capacity of 4.2 million tonnes per year. The Phase V expansion increased the plant's capacity to 15.9 million tonnes per year, making it one of the single largest LNG complexes in the Asia-Pacific region and had an on-site work force that peaked at about 850 employees.









Our national coverage and years of industry experience have made dealing in remote sites one of our areas of specialty.

#### **The Big Picture**

One of the benefits in offering our customers the complete service solution is that we can control all the aspects of our business process. This translates into quick turn around times on service and equipment hire issues despite the remote nature of some projects. With our nationwide reach and market leading support, issues of distance and time are greatly reduced.

**Iron Ore Projects** - In Australia, iron ore ranks as the second largest mineral industry after coal, making it one of our most exported minerals. This high demand means that there is constant expansion and construction of new iron ore mines and facilities. Access Group has been the preferred supplier for EWP and access equipment for the most prominent of these expansions and new construction projects around Australia.

#### Mid West Region - Koolanooka Hematite Iron Ore Mine

Midwest Corporation commenced transporting iron ore fines from stockpiles at Koolanooka, about 160km southeast of Geraldton, In January 2006, with the first exports shipped in February 2006.



#### Kwinana - Hismelt Commercial Iron Making Plant

HIsmelt Corporation, in a joint venture with Nucor (25%), Mitsubishi (10%) and Shougang (5%), has developed a commercial-scale Hismelt process plant at Kwinana, near Perth. The first stage of the plant is designed to produce 800,000 t/a of pig iron from iron ore fines, coal and fluxes.



#### Pilbara – Cape Preston – Iron Ore Processing

CITIC Pacific, a Chinese company, is planning the development of a magnetite iron ore mine and pellet plant with a capacity of 6 Mt/a. A concentrator, pellet plant, slurry pipeline, port facilities, 240 MW power station and desalination plant will be built at Cape Preston, as well as an accommodation facilities.





#### Mid West Region - Extension Hill Hematite Mine

Mount Gibson Iron has environmental approval for a 2 Mt/a hematite mining operation at Extension Hill, 330km southwest of Geraldton. The ore will be railed to the port of Geraldton for export.





# Access Project Experience - Iron Ore Continued

As Australian mining landscape continues to expand into the northwest, so does Access Groups infrastructure and capabilities in the area of remote project specialisation.

#### No Preference

Working in remote locations can prove challenging for some companies, but here at Access Group we saw it as an opportunity to expand our area of expertise. Today we are specialists in providing superior service to not only metro areas but remote projects where the temperatures reach in excess of 55 degrees. We have developed a team of professionals that excel in these environments.

#### Pilbara - Brockman 4 Iron Ore Mine

Hamersely Iron is developing the Brockman 4 Iron Ore deposit. Construction work has commenced and commissioning is expected in 2010. Full capacity of 22 Mt/a is expected to be reached in 2012. Additionally Hamersely Iron is well advanced in its construction work to expand the capacity of its port facilities at Dampier Port from 120 Mt/a to 145 Mt/a. This work included installation of a new car dumper, screen house and related facilities.



#### Pilbara - Cape Lambert Port Expansion

Robe River Mining is planning to expand the capacity of its port facilities at Cape Lambert, east of Karratha. The expansion will lift the iron ore export capacity of the facilities to 85 MT/a.



#### Pilbara - Rapid Growth Project 4

In March 2007, BHP Billiton announced its Board approval for Rapid Growth Project 4 ("RGP4"), which will increase system capacity across its Pilbara Iron Ore operations by 26t Mt/a to 155 Mt/a at a cost of US\$2.6 billion. RGP4 includes development of a new crushing and screening plant, as well as additional stockyards, car dumping and train loading facilities at whaleback. Infrastructure upgrades will also be implemented at satellite ore bodies and the rail and port operations. Work has started and initial production is expected to commence in the first half of 2010, with rampup to full capacity expected to be achieved by the end of 2012.



#### Mid West Region - Weld Range Iron Ore

Midwest Corporation proposes to develop a 15-20 Mt/a iron ore mine at Weld Range 65km southwest of Meekatharra, producing a mix of hermalite lump and fines. The project is expected to utilise a new rail line and a new deep water port facility at Oakajee.







Developing our own infrastructure in the North West Shelf and Pilbara regions has allowed us to maintain our market leading service regardless of the distances and logistics involved.

#### **A Long Term View**

Having worked with some clients on several consecutive projects has allowed us to develop strong working relationships. This in turn leads to an increase in our ability to tailor our service to our clients requirements and project needs.

#### Pilbara - Rapid Growth Project 5

In February 2008, BHP Billiton approved the RGP5 iron ore expansion. This work includes the expansion of Port Hedland's inner harbor by constructing two new births and ship loading facilities at Harriet Point. Construction is planned for 2009, with operation by mid 2010. It will also increase the rail capacity to 300 Mt/a by duplication of the railway track between the Yandi mine and Port Hedland. This work commenced in May 2008. RGP5 is scheduled to be completed by mid 2010.



#### Pilbara – Cape Preston – Mine and Pellet Plant

This project has an Iron Ore Processing (Mineralogy Pty Ltd) Agreement based on the development of Mineralogy Pty Ltd's Fortescue magnetite deposits, located near Cape Preston, 70km southwest of Dampier. Mineralogy has sold subsidiary companies with right-to-mine agreements to two purchasing companies, CITIC Pacific Ltd and Australasian Resources, which are planning the development of separate projects under the Mineralogy State Agreement. Australian Resources Ltd has announced an agreement with Shougang Corporation which will fund the project development, with Australasian keeping a 50% interest.



#### Pilbara – Iron Ore Mine Rail and Port Development

FMG Chichester operates a 45 Mt/a iron ore mine at Cloud Break in the Chichester Ranges of the Eastern Pilbara. The mine is serviced by a multi-user railway and new port facilities at Port Hedland. The project is being commissioned. First exports commenced in May 2008.





#### Pilbara – Rapid Growth Project 3

The US\$1.5 billion Rapid Growth Project 3 ("RGP3") expansion to increase capacity of BHP Billiton's iron ore operations in the Pilbara to 129 Mt/a was completed in Q4 2007. The key elements of RGP3 comprise the expansion of the Area C mine by 20 Mt/a, additional sidings on the Newman railway, and port works at Nelson Point and Finucane.







Although we have in excess of a thousand machines in the north west region already, we are continuing to increase our fleet in the area, along with the relevant infrastructure to support it.

#### **Light and Strong**

There are currently five bauxite mines in Australia providing feedstock for the seven aluminum refineries, which in turn supply alumina to the six Australian aluminium smelters and the export market.

Australia is the largest producer of bauxite in the world, with 67million tones produced per annum.

**Aluminum** - Australia produces about 40% of world bauxite and more than 30% of world alumina, making it the largest producer of bauxite and alumina. Bauxite is mined from open cut operations at Weipa (QLD), Gove (NT), and the Darling Range (WA). There are very large bauxite deposits in the Mitchell Plateau and Cape Bougainville regions of Western Australia. Access Group has been the preferred supplier to many of these major sites.

#### Wagerup/Willowdale - Refinery Train 3 Expansion

Alcoa is investigating the feasibility of a third production train expansion at its Wagerup alumina refinery to increase capacity up to 4.7 Mt/a. On 14th September 2006, the Minister for the Environment approved the expansion proposal.



#### Worsley/Boddington – Alumina Refinery Expansion

BHP Billiton announced in May the go-ahead for the \$2.5 billion Efficiency and Growth Expansion project at its Worsley Alumina refinery. The expansion project will lift capacity of the refinery from 3.5 Mt/a through expanded mining operations, additional refining capacity and upgraded port facilities. The construction phase will start immediately and first production is expected in the first half of 2011.



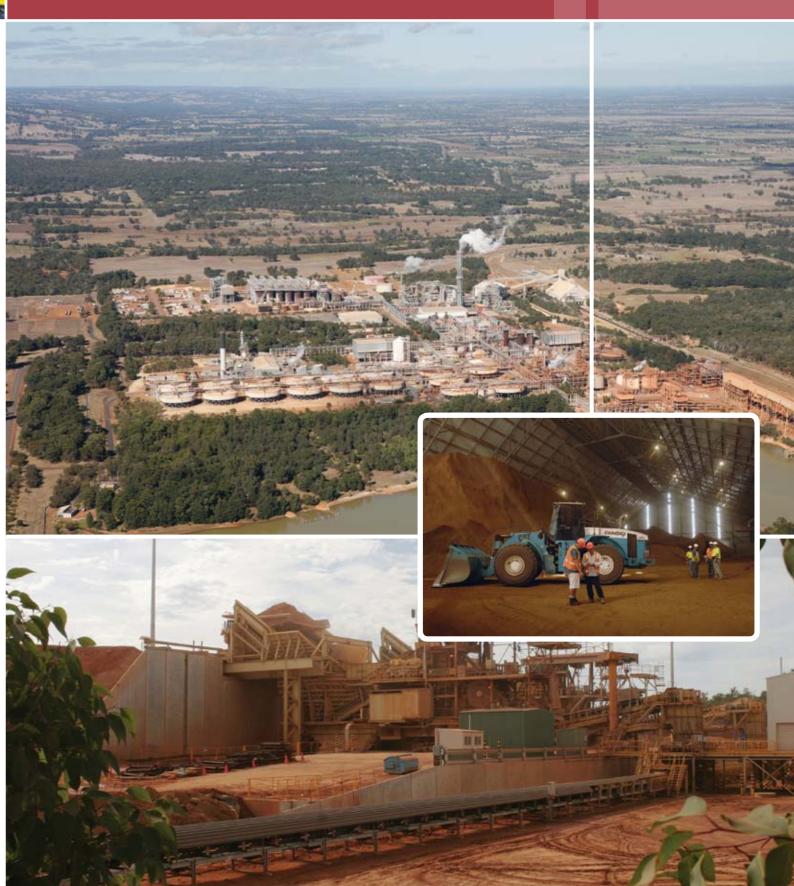
**Titianium** - Australia supplies about 40 per cent of the world's ilmenite and about 25 per cent of its rutile. In contrast to its dominance in other minerals, Australia supplies only about a 3 per cent share of the world's titanium dioxide pigment production of around 4 million tonnes. Regardless of its small role in the mining landscape, Access Group has been involved in the major projects in this industry.

#### Kwinana – Titanium Dioxide Pigment Plant Expansion

Tiwest, through its joint venture partners Tronox Incorporated and Exxaro Resources, has environmental approval for an expansion that will see a 36% ramp-up in production from the plant's current capacity of 110,000 tpa to around 150,000 tpa in a bid to take advantage of the strong bid to take advantage of the strong demand for titanium oxide in the Asia-Pacific region. Construction started in 2008 with additional capacity to come online in early 2010. A decision to proceed with further stages within this approved expansion is dependent on market conditions.







# Access Project Experience - Gold

With WA being the largest of the states, we have become very proficient with logistic and support issues as we have had years of practice in delivering service and equipment to remote areas.

#### Goldrush

Today the gold industry is well established and instead of hundreds of gold miners panning for gold in riverbeds and creeks, the work is done by huge machines that screen & mill through mountains of rock, extracting microscopic amounts of the precious metal. As little as three grams per tone is now considered a payable

**Gold** - After coal, iron ore, and crude petroleum, gold currently ranks fourth in value of all Australian merchandise exports. Despite this, there have been a series of expansions to existing mines along with the commissions of new mines around the country. We have been privileged to be the preferred supplier to many of these, of particular note is Boddington in WA and Olympic Dam in SA:

#### **Boddington – Gold Mine (Wandoo Expansion)**

BGM Management Company Pty Ltd, on behalf of Newmont and AngloGold Ashanti, is developing the Wandoo project, based on mining the extensive bedrock resource that underlies the mined-out oxide resource. Production will be up to 600,000 oz/a of gold and about 20,000 t/a copper in concentrates over a 17-year mine life. Initial production started late 2008.



#### Prominent Hill - Gold Mine

Prominent Hill is the site of a major copper and gold mine in north west South Australia which has been developed by OZ Minerals. The deposit is an iron oxide copper gold style mineralization. The mine has cost over AUD 1 billion to develop, and it is projected to produce 100,000 tones of copper and 115,000 oz of gold in concentrates a year. The mine went into production in the second half of 2008. The development includes an open-pit mine, a conventional grinding and flotation processing plant, construction of a permanent village to accommodate the workforce and construction of a haulage road, power line and bore field. Studies for underground development are underway.





#### Olympic Dam – Gold & Copper Mine

Olympic Dam is a mining centre in South Australia. The Olympic Dam expansion completed the pre-feasibility stage during 2008, and the first step of expansion is scheduled for completion by late 2013. Further development is planned to take the mine production rate to some 72 million tones per year and 730,000 tones copper, 19,000 tones of uranium oxide and 25 t of gold per year.





## Access Project Experience - Water Treatment

As new WA water solutions are put forward and projects commissioned, Access Group's WA background and experience puts us in good stead for future project requirements.

#### **Think Big**

There are a number of canal and pipeline proposals to pump water from Western Australia's Kimberley region to Perth. Each involves up to 3,700 kilometers of infrastructure drawing water from the Fitzroy River but all travel different routes, including plans to supply water to Kalgoorlie as well.

**Water Treatment** - With water an already scarce resource in Australia there has been an increase in projects designed to expand this limited resource throughout Australia. Projects such as desalination plants and a range of water treatment plants have been commissioned Australia wide. Access Group has been involved in the construction and expansion of such projects throughout WA and SA.

#### Thiess Kentz - Woodman Point

Thiess Kentz has just finished the installation of instrument/electrical equipment for the odour control facility at Woodman Point waste water treatment plant in WA. In addition they also installed instrumentation and electrical equipment associated with the chemical treatment, chemical storage and BioWay section of Woodman point waste water treatment odour control facility.



#### Thiess Kentz - Beenyup Projects

Thiess Kentz have completed the installation of instrumentation and electrical equipment for the new secondary sedimentation tanks on the W2WA site in Beenyup in February 2009. Additionally in July 2009 Thiess Kentz completed the installation and commission of elect / instrumentation equipment for the W2WA group water replenishment trial at Beenyup.



#### The Alkimos Wastewater Scheme

An Alliance between the Water Corporation and the private sector was formed in December 2006 for the design and construction of the Alkimos Wastewater Treatment Scheme. The Alkimos Water Alliance is a commercial venture involving the Water Corporation and a joint venture between Brookfield Multiplex, McMahon Contractors and Züblin and various other sub-contractors. The Alliance brings together experts in the fields of engineering, procurement, construction and management.







# Access Project Experience - Power Stations

Working with major infrastructure providers such as Western Powers has given us an insight into how to best manage our own infrastructure needs.

#### **Safety First**

Safety is an important issue on all work sites but doubly so when dealing with sites that are naturally more dangerous, such as high voltage power stations and substations.

Access Group's long standing and highly regarded safety standards and training help to reduce the associated dangers and ensure safe work environments.

**Power Stations** - Australia's continuing growth and expansion has placed a greater demand on reliable infrastructure, particularly in finding renewable and cost effective forms of energy. The power industry has already begun to explore new options to meet these demands and Access Group has been involved in a host of projects designed to meet these needs.

#### Collie - Bluewaters 1 Coal-Fired Power Stations

Griffin Energy is constructing the first of two 208 MW coal-fired power stations at the proposed Coolangatta industrial estate, 10km northeast Collie. Commissioning of the Bluewaters 1 base load power station is expected by late 2008.



#### **Horizon Power**

Horizon Power has commenced work to build the most efficient gas-fired power station on the Pilbara's North West Interconnected System (NWIS). The site of the power station is situated next to Horizon Power's Head Office in Karratha on land owned by Horizon Power and directly adjacent to Horizon Power's 132KV substation, giving it a direct link into the local network. This power station will bring added security to the rapidly-growing North West Interconnected System. The new power station will be built to an initial capacity of 86MW but will be designed to grow to meet the growing needs of the region.



#### Western Power - Kwinana Power Station Upgrade

The existing Kwinana to South Fremantle 132kV transmission line was upgraded in 2007. The upgrade was to provide a consistent and reliable power supply to the South Fremantle substation, including reliable power while repairs and maintenance work are carried out. The transmission line was upgraded from split-phase to dual circuit, with the existing overhead earth wire to be replaced with an optical fibre ground wire (OPGW). The OPGW incorporates the functions of both an earth wire and communication fibres, which now connects the Kwinana Power Station with the South Fremantle substation, improving communication links and regional power output.









Western Australia's position as world leaders in export of base metals and other natural recourse has allowed us to specialize in remote projects that the state is renowned for.

#### **WA Experience**

WA is Australia's leading state for mineral mining and export. WA's mining efforts have made Australia the world leader in exporting Iron Ore and other base metals. As Access Group is a WA founded company we have been in an ideal position to support the ongoing maintenance, expansion and construction that has made WA mining industry one of the best in the world.

**Nickel** - Currently, all of Australia's nickel production is from Western Australia. The Western Mining Corporation Ltd (WMC) discovered the first known important economic concentration of nickel in Australia in 1966 at Kambalda, 50km south of Kalgoorlie. Further exploration led to the discovery of many more orebodies in the Kambalda region and the field now produces a significant share of mine output. Access Group has been involved in the expansion and construction of many major sites, outlined below;

#### Ravensthorpe - Lateritic Nickel Mine

The project includes an open-cut mine and hydrometallurgical process plant using laterite ores. The plant will have the capacity to produce up to 50,000 t/a of contained nickel and 1400 t/a of cobalt in a mixed hydroxide intermediate product to be recovered at the company's Yabulu refinery in Queensland. Plant commissioning is underway, with the first shipment of product leaving Esperance in December 2007. The Ravensthorpe project was officially opened on 23 May 2008.



#### Goongarrie - Kalgoorlie Nickel Project

This project will involve a mine and hydrometallugical processing plant at Goongarrie (about 85km north of Kalgoorlie) producing up to 50,000 t/a of nickel from laterite resources of 903 Mt grading 0.74% Ni and 0.05 Co. Heron and Vale Inco are undertaking a pre-feasibility study which is due for completion in January 2009. Further ore reserve estimation mine planning and metallurgical testing will be undertaken. The main focus will be on development of three flow sheet applications, leading to preliminary plant design, final flow sheet.





#### North Eastern Gold fields - Yakabindie Nickel Mine

The Yakabindie project is based on a large nickel deposit situated near BHP Billiton's existing Mt Keith nickel project and is estimated to contain a resource of 289 Mt at 0.58% nickel. BHPB is considering developing Yakabindie as an integrated part of the Mt Keith project, and is conducting a pre-feasibility study, including infill drilling of the ore body and metallurgical.





# Access Project Experience - Ship Construction

Australian ship builders are world leaders in their field, which is why it comes as no surprise that they choose us, market leaders in ours, for their project needs.

#### **Scope and Scale**

Due to the lengthy build time of such large and detailed projects our equipment is onsite for the entire project and then beyond for maintenance purposes. Once again our ability to offer our customers a complete solution means that our equipment is well looked after and supported and is always up to the task at hand. This is vital with such time critical build schedules.

**Ship Builders-** The shipbuilding industry of Australia contributes substantially to the nation's economy through exports, regional development, employment and training. Since the late 1970s, Australian shipbuilders' innovative designs and construction techniques have established Australia as the world leader in the production of lightweight high speed ferries. Access Group has established itself as the preferred supplier to some of the biggest names in the ship fabrication industry, as can be seen below;

#### **Hanseatic Marine**

Hanseatic Marine is a builder of custom aluminium vessels located in the heart of the Australian Marine Complex (AMC) at Cockburn Sound, Western Australia. Just 30 kilometers south of Perth, the complex is one of the world's finest marine facilities providing Hanseatic Marine with direct access to key ship building resources. Current facilities include two 85 m boatbuilding halls, a purpose-built interior fitout shop, engineering hall and design offices.



#### **Austal Ships**

Austal is an Australian company that specialises in the design and construction of aluminium vessels. Its main products include passenger and freight ferries, luxury yachts and military vessels. Austal has five different production facilities, three of them on the Australian continent, one in Margate, Tasmania and one in the United States. The Australian shipyards are located in Henderson, Western Australia; the one in the United States is based in Mobile, Alabama.



#### Oceanfast Australia

Oceanfast is a world class Australian super yacht builder, specialising in manufacturing and fabrication. Oceanfast has produced a fleet of the finest, most distinctive and awarded motor yachts in the world. Oceanfast is owned by Austal Limited who themselves are a world leader in the design and manufacture of aluminium vessels. Collectively Austal provides one of the most substantial product bases of any shipbuilder worldwide.









The ADF require the highest standards from manufactures, which is why manufactures in turn selected us for their project needs.

#### **Trusted Providers**

Due to the sensitive nature of defense projects, having trustworthy, professional and reliable solution providers is of significant importance. Our ability to meet the above qualities have made Access Group the preferred access equipment supplier for key leaders in the defence service industry.

**Defence** - The Australian Defence Force (ADF) makes use of a host of civilian companies to maintain and build service equipment throughout Australia. Due to Western Australia's renowned shipyards, the greater majority of ADF naval assets are manufactured and maintained locally. Additionally many of these shipyards also receive overseas interest for their ship building expertise such as the USA and as far as Malta. Access Group supplies access equipment and EWPs to many of these prominent ship yards for their project needs.

#### Austal Ships - Ship Yard

In 1998 Austal entered the patrol boat market securing an order for eight Bay Class vessels for the Australian Customs Service. Sizeable orders from other Australian and International agencies, including the Royal Australian Navy, have cemented the company's place among the world's elite patrol vessel builders.



In 2001, Austal became the first company to supply the US military with a high speed vessel, the Theatre Support Vessel (TSV). The first order for a US\$223 million prototype was successfully awarded to the General Dynamics/Austal Littoral Combat Ship Team in October 2005.

In November 2008, Austal was awarded the contract to design and build the US Department of Defence's next generation multi-use platform, the Joint High Speed Vessel (JHSV). As Prime contractor, Austal will design and construct the first 103-metre JHSV, with options for 9 additional vessels expected to be exercised between FY09 and FY13.

#### **BAE Systems**

BAE Systems Australia, a subsidiary of BAE Systems plc, is the largest defense contractor in Australia. BAE Systems Australia is headquartered at Edinburgh Parks, South Australia. With the acquisition of Tenix defense, the company now employs approximately 6500 people Australia-wide. BAE Systems Australia provides many products and services to the ADF including: Fast Jet support, Military Flight Training, Autonomous Systems, Guided Weapons (naval air defence) and Communications, Command & Support.

BAE SYSTEMS







With years of experience in becoming the premier market leader in WA, Access Rentals provides a solid back bone for Access Groups future developments in the domestic and international market.

#### **WA Based**

Access Rentals is the oldest of the major divisions that comprise Access Group and specialise in WA local and regional projects.

It has provided a strong base for Access Groups diversification, without compromising service and product quality.

#### **Access Rentals**

Access Rentals is a major supplier and leader in the Australian access equipment rental and sales market and provides industry leading products and services Australia Wide.

Our success is due to having one of the most experienced and respected teams of elevating work platform professionals in the industry.

Having a reputation built on excellence and extensive years of experience in maintenance, production, construction and large projects, Access Rentals are the trusted choice when it comes to the sales, service and rental of work platform equipment.

Access Rentals strategic marketing position is built on 80% commercial & industrial services and 20% large project construction. This means that our fleet has a large spread of

equipment allowing us to cover large markets in different industry segments and ensures that we have the right equipment for your situation.

#### "Access Rentals are the consistent and trusted choice for access equipment solutions"

The sky's the limit with Access Rentals, with our extensive fleet of Genie based equipment. Genie is the world's leading brand of elevating work platforms and with the latest state-of-theart equipment on offer, Access Rentals ensures the highest safety standards and fastest cycle times on the market.

Our extensive fleet of electric and all-terrain elevating work platforms are continually maintained to ensure total reliability, allowing our experienced sales team to make sure you get the right equipment for your needs.









Access Hire specialises in large and remote projects. Representing Genie & JLG products in specialised fields of infrastructure construction and mining

#### **Remote Projects**

Access Hire provides
the greater majority
of access equipment
for many of our large
projects such as
Ravensthorpe and
Boddington as well as
government bodies
such as Western
Power.

#### **Access Hire**

Access Hire, is a subsidiary company of Access Group Australia and leading supplier of Genie and JLG access equipment, world class brands for elevating work platforms in both hire and sale.

Access Hire is a West Australian owned and operated company with our head office located in Canning Vale, WA and a branch in South Australia.

Access Hire also operates extensively from its Karratha branch, servicing the Pilbara and Kimberley regions, providing the highest quality of service and support to the North West community.

Access Hire is the product of the merger with sister company Access Equipment. Combining each company's already impressive individual fleets into one, we can now boast the largest privately owned fleet of Access Equipment in Australia, stocking a large range of world class brands such as Genie, JLG, Merlo, Hinowa and a host of others.

With such an extensive fleet of new electric and all-terrain elevating work platforms (compliant with mine specifications), which are constantly maintained to ensure total reliability, Access Hire can provide the right machine at the right price for all your short or long term needs.

We also pride ourselves on being remote project specialists, having our own service department which is operational 24 hours a day, 7 days a week. Our specially trained service technicians and on-road service vans will ensure your repairs and maintenance are undertaken quickly and professionally no matter how remote the project is.











Working together with the host of supporting Access Group companies, Access Hire South Australia allows us to offer our market leading service nationwide.

#### **East meets West**

Carrying over the same principles that have made us a success in Western Australia has allowed Access Hire South Australia to grow in leaps and bounds since its inception and offer the highest level of service and professionalism that customers in WA enjoy.







#### **Access Hire SA**

Access Hire South Australia, is a subsidiary company of Access Group of companies and a supplier of Genie and JLG access equipment, world class brands for elevating work platforms in both hire and sale.

Access Hire South Australia was established in 2006 and since then have grown strongly and made a major impact on the access industry. Access Hire South Australia makes use of the most modern equipment and has the highest safety standards and some of the fastest cycle times in todays hire market.

With an extensive fleet of new electric and all-terrain elevating work platforms (compliant with mine specifications), which are continually maintained to ensure total reliability, Access Hire South Australia can provide the right machine at the right price for

short or long term projects. Their knowledgeable and professional staff will ensure you make the optimum equipment selection to cater for your requirements, and on site application advice and accredited training can also be arranged upon request.

Access Hire South Australia has its own service department which is operational 24 hours a day, 7 days a week. With specialised Genie-trained service technicians and on-road service vans it is easy to ensure your repairs and maintenance are undertaken with ease.

By selecting Access Hire South Australia as your supplier, you can be assured of receiving industry experience, quality equipment and exceptional service that is sure to add value to your business.





We are the trusted choice when it comes to service and repair for a range of world leading access equipment manufactures across Australia.

#### **Knowledge Base**

Making sure staff are trained to use equipment safely and correctly is an often over looked part of EWP ownership.

Investing in staff training programs saves time, money and avoids equipment damage through improper use.

#### The EWP Specialists

Access Services Group is a major service provider to the Australian access equipment industry and has been providing market leading services since 2001.

Our success is due to having one of the most experienced and respected teams of professional, factory-trained mechanics and services staff in the industry.

Having a reputation built on excellence and extensive years of experience in maintenance, repair and after market service has made us the trusted choice for market leaders in the access equipment industry.

We specialise in the maintenance and repair of access equipment of all types including scissor lifts, cherry pickers, telehandlers and lighting towers for world leading brands such as Genie, JLG, Merlo, Haulotte and Snorkel.

With the access equipment industry requiring increasingly higher levels of safety, our ability and experience at providing the required 3-monthly and annual inspections over our many years, has seen us become specialists in the EWP industry.

Furthermore, it has lead us to develop our professional approach to equipment repair both locally and on site and shaped the growth of our business structure.

Over our many years of repairing and maintaining their equipment we have formed strong partnerships with suppliers such as Genie and JLG. These relationships enable us to provide one of the most efficient services in the industry by allowing us to purchase highly competitive genuine spare parts and giving us direct access to equipment service information, which all contributes to lower turn-around times.







Access Services Group carries over our parent companies approach to offering the complete service solution by keeping all services in house and under our control.

#### **Far and Wide**

Where our equipment goes, we go. Our service department vehicles routinely visit sites such as Boddington, Ravensthorpe and Karratha to carry out maintenance and repair jobs on site.

#### **Complete Solution**

Access Services Group specialises in providing market leading support services to the access equipment industry. Whilst most of our competition are generalists, we have chosen to focus on the elavated work platform and access equipment industries, allowing us to develop our business structure and procedures around the specific requirements of each industry.

This specialisation has shaped our facilities and mobile service fleet. We have a host of service vehicles, which are stocked with genuine spare parts and staffed by factory-trained mobile mechanics. Our 24/7 service fleet is composed of both mine spec and non-spec based vehicles, which allow our mechanics to go everywhere and anywhere when it comes to onsite servicing and repairs.

Our transport department makes it easy for us to arrange transport of equipment to and from our workshop facilities. With a fully stocked genuine spare parts store room and a host of facilities such as spray paint booths, wash pads, service ramps etc our workshop mechanics can easily handle any service or repair job required of them.

We also specialise in carrying out the compulsory 3-month and yearly inspection that are required for all EWP equipment as outlined in the 2550.10 and 1418.10 safety legislation.

With our mobile services fleet, professional staff, dedicated transport department and robust workshop facilities, Access Services Group can offer the full services solution for all your maintenance and repair needs.









By sourcing highly qualified industry professionals, we have earned ourselves a reputation as a dependable, trustworthy and professional service outfit.

#### **Full Circle**

The greater majority of our service staff are factory trained and have years of experience in their respective fields. Additionally a large number have previously worked directly for the major EWP suppliers we regularly service, such as Genie, Merlo & JLG.

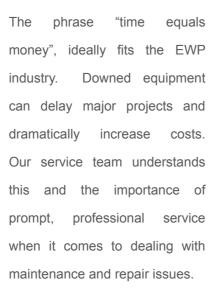
#### **Our Commitment**

At Access Services Group, we have committed ourselves to providing the highest level of service and product to all of our clients, across all industries.

We believe that successful business relationships are built on mutual trust and ensuring that all our clients' needs are met. Access Services Group ensures that all our clients are treated with the same high level of service and professionalism, regardless of the size and scope of their business.

#### **Our People**

With over 10 years of industry experience, our professional service management team are experts in the field of EWP and access equipment maintenance and repair.



In addition, our mobile service fleet and workshop based mechanics are factory-trained and have years of experience in their respective fields. Many are often ex-employees of major manufactories that we service such as Genie, JLG, Merlo etc.

With a combination of professionally, factory-trained mechanics working along side management and support staff who appreciate the nature of the EWP industry, it comes as no surprise that we have earned our reputation a professional, dependable service outfit.







With health and safety a priority when it comes to access equipment, using genuine spare parts is the obvious choice.

#### **The Real Deal**

Using genuine spare parts can often be perceived as the expensive approach, and for some companies this can be true. However, with our large buying power and strong supplier relationships, this is not the case for us.

#### **Genuine Spare Parts**

Over our many years of servicing and maintaining world leading access equipment we have gotten to know the manufactures and their products very well, world class manufactures such as Genie, JLG, Merlo, Snorkel, Haulotte and a host of others.

We share the same pride that they do in their equipment and reputation, which is why we stock genuine spare parts for a host of equipment from a range of manufactures. Additionally we have the means to acquire anything we don't have in stock quickly and efficiently.

Having access to genuine spare parts is important but so is cost and accessibility. Our large buying power allows us to source our range of parts from manufactures at competitive, cost effective prices and with quick turnaround times.

We are constantly looking to find new methods of improving our customer experience and a part of this is saving time and money without sacrificing quality. By offering genuine spare parts at competitive, cost effective prices, we are able to lower costs and improve our performance and your services experience.

Some of our genuine parts suppliers



















With a fixed price system both the amount of time and money involved in maintenance becomes transparent, allowing it to be dealt with well in advance.

#### **Customer Choice**

Although fixed pricing offers many benefits, we still appreciate the choice is ultimatly up to our customers. Which is why we offer the full range of finance options to suit all our customer needs.

#### **Fixed Pricing**

While we pride ourselves on offering industry leading 24/7 services and support, we also appreciate that managing the ongoing costs of servicing equipment is a major concern for our customers. This is why we now offer a range of structured and transparent fixed price options on our full range of service options.

Using a fixed price approach for the required three month and annual inspections allow for superior cost and time benefits when compared to an ad hoc approach in regards to service and maintenance. With a fixed price structure, servicing costs and logistics can be addressed well in advance, helping to avoid any unforeseen expenses and delays.

A fixed price structure offers increased long-term benefits by saving time and creating a

smooth and seamless service process. It also allows for quick scalability in large-scale rampup operations, whilst at the same time allowing us to maintain our consistent level of market leading services.

Whilst we are excited to offer a fixed price structure, we are keen to point out that we are by no means excluding those who do not wish to take this approach. Regardless of what option our customers decide upon, in the end they will still gain the benefits of our market leading 24/7 service and support, years of industry experience, genuine spare parts and factory-trained service staff.







Using highly qualified industry professionals, our machines are constantly serviced and repaired to keep them performing at their absolute best.

#### **Far and Wide**

Where our equipment goes, we go. Our service department vehicles routinely visit sites such as Boddington, Ravensthorpe and Karratha to carry out maintenance and repair jobs on site.

#### 24/7 Support

As we have established prior, one of our major goals here at Access Group is to offer our customers the complete solution. So for us it makes little sense to have the best and biggest fleet in the industry if it isn't well looked after, nor does it make sense to transport equipment to remote sites only to find it is in need of repair or servicing on arrival. It's a waste of time and money for everyone involved.

Our 24/7 service department stops the above from happening and allows us to continue to offer a complete service solution. This helps to reduce costs while allowing us to maintain our high standards of service and safety. Using highly qualified industry professionals, our machines are constantly serviced and repaired to keep them performing at their absolute best.

Our service vehicles can go anywhere our equipment does, as our service fleet consists of both mine spec approved 4x4 service vehicles and service vans for metropolitan sites. We have a large service team at our main service depot who have access to self contained spray booths and sanding bays along with an extensive parts division to help keep turnaround times low.

"We have defined the level of support from our suppliers in Australia and constantly work to maintain its high level"

Despite an average of 200 service jobs per week, our service department is routinely sought out by external companies for their expert services on specialised equipment.







### TILT TRAYS

### LOW LOADERS

Our fleet of Hino, Isuzu and MAN low loaders and tilt trays allow us to transport equipment to anywhere in Australia.

#### **Dedicated Fleet**

Offering the complete service solution has always been a corner stone to our success and an important part of any hire agreement is getting equipment where it needs to be cost effectively and on time. Our dedicated transport division allows us to satisfy both these criteria.

#### Tilt Trays & Low Loaders

Australia are major service providers to the transport, equipment and rental industries throughout the whole of Australia. With an extensive and modern fleet available for hire and a leading reputation for reliability and vehicle quality, both companies (in conjunction with Access Group of companies) make it easy to ensure that your transport requirements are met on time and on budget.

Tilt Trays and Low Loaders

Australia take pride in prompt,
reliable and professional service.

This is possible due to an
experienced office and service
staff who draw on years of industry
experience to make working with
them as smooth and professional
as you would expect.

As the name suggests, Tilt Trays

Australia specialise in offering

an extensive range of tilt trucks from 6 tone models through to the 14 tone variety. All the vehicle makes and models come with tilt slide trays and boast a range of alternate features that allow you to tailor vehicles to your individual requirements.

Similarly, Low Loaders Australia can supply an impressive range of bogie, tri- and quad-axle trailers and prime movers. Just like Tilt Trays Australia, low loader vehicles can be customised to fit your particular project requirements so that we always have the right vehicle for you.

With Low Loaders Australia's extensive fleet it's easy for Access Group to offer both state and national services that can transport a large variety of equipment, ranging from containers to cranes and everything in between, to any where in Australia.









At Access Group, maintaining a safe working environment 24-hours a day, is our highest priority. The cost of failure is serious injury or death.

#### **Consistent Safety**

Access Group has one of the highest safety records in the industry.

#### **Health & Safety**

Access Group places a high importance on safety and we are committed to ensuring that all work carried out by our staff is conducted in a safe and responsible manner. Prevention of workplace injuries, illnesses and incidents is a priority goal of all activities at Access Group.

Safety is vital to the ultimate success of our business. No activity is so important that we cannot take the time to ensure that all our premises and equipment are of the highest standard in safety for both our staff and our clients. We will make this policy meaningful by:

- As a minimum, ensuring that all safety and maintenance checks are carried out in accordance to the companies health and safety policies.
- Ensuring that any contractors
   working on our behalf also

comply with the relevant acts and regulations and with Access Group policies and procedures.

 Providing training on all our equipment to meet the Australian accreditation and by continually keeping abreast of the changing technology. Access Groups training staff are all accredited trainers with many years of experience.

"Health & safety is our number one concern for all our staff, clients and equipment"

 Constantly monitoring our health and safety performance to ensure that they are up-to-date and being followed correctly.







Access Group appreciates the importance of sustainable and green initiatives to our business practices which are becoming an integral factor in our business policies.

#### **Looking Forward**

We are constantly on the lookout for ways to improve our business practices in order to make our activities as green and impact free as possible. This makes sense from not only an environmental point of view but a business perspective as it translates into reduced cost and waste in day to day activities.

#### **Environmental Polices**

Access Group is committed to providing for its employees, and the wider community as a whole, a level of environmental awareness, management and control that is in line with community expectations and standards.

It is our aim to comply with all relevant environmental legislation by ensuring sound environmental management and that our employees are aware of their responsibilities and duties.

Our commitment to environmental safety will be demonstrated by:

- Integration of environmental requirements within all aspects of the Access Group operations.
- Identifying, assessing and monitoring each workplace in terms of environmental requirements.
- Establishing, documenting and maintaining procedures for the management of environmental safeguards within the workplace.

- Providing and promoting current environmental information where appropriate.
- Reporting environmental incidents and responding immediately and effectively to such incidents.
- Providing, where necessary,
   appropriate protective equipment.
- Providing ongoing training and promotion in regards to environmental procedures and policies.

"We are looking to the future by constantly improving our environmental policies"

Our environmental responsibilities and objectives can only be achieved by the full participation of all individuals at all levels within Access Group.





## Access the **best** training



Our training goes beyond simply making sure that our equipment is used safely, we also ensure that our customers get the most out of each piece of equipment.

#### **Outsourcing**

A host of industries such as mining, construction and maintenance all make use of our training divisions for the outsourcing of their own training needs.

This allows them to not only gain cost benefits but more importantly draw on our years of industry experience.

#### **Training**

Offering the complete solution has been the corner stone of our success and our business practices, which is why we take our training seriously.

We don't just drop the machine on your doorstep and leave you to it.

We make sure that our customers are trained to use our equipment.

This not only helps to ensure the safe use of our equipment but also that it is used to its full potential.

We have a range of full time trainers, all Australian accredited, to train the full range of relevant industry certificates such as the High Risk Work platform certificates all the way though to the basic VOC accreditation.

In addition, our trained staff can offer a wealth of industry experience and information drawn from years of training and onsite experience.

All our equipment arrives with full operation manuals and health and safety information.

#### "Our training makes our equipment not only safer but more productive"

Our accredited training staff are kept up to date with new developments and new practices for all our equipment and all comply with the AS2550.10 and AS1418.10 standards, and we are long standing members of the EWPAA.

We also make sure that all those who participate in our in-house training are provided with the latest safety and health information for all our equipment. With our training you are sure to get the most out of all our equipment.









Making use of the best products and suppliers in the industry makes offering the best service and support in the industry easy.

#### **Best in the Industry**

In order for us to offer the best service and support we need to use the best products that the industry has to offer. This is why we have spent many years establishing strong working relationships with major suppliers based around product quality, loyalty, communication and cost effectiveness.

#### **Leading Suppliers**

When Access Group first formed, our directors used their experience to select the best access equipment manufacturers in the industry to build their fleet. The companies they chose were Genie & JLG, the world leaders in access equipment design and manufacture.

We are the biggest distributor of Genie and JLG equipment in Australia; no one sells or buys as many Genie products as we do. This allows us to offer the best prices and the biggest range of world leading access products to you, our customers. Our long standing relationship with Genie & JLG also gives us a deep understanding of our products and makes service and repair issues easy to deal with.

As we have continued to grow and expand we have formed strong working relationships with a host of world class suppliers.

This allows us to offer the best service in the industry, and a truly flexible and robust fleet. Below is a brief list of some of our major suppliers;

















## Access world class suppliers - JLG

Access Group is the largest supplier of JLG in Australia. JLG allows us to offer additional world class leading equipment to our clients, whilst at the same time expanding our fleet with even more equipment choices.

#### **Robust Fleet**

Access Group is always looking to have the best fleet in the industry. JLG, along side our other major suppliers, offers world leading equipment to compliment our existing fleet and offer customers an even greater choice for their project needs.

#### **JLG**

More than 30 years ago John L Grove saw the need for people to work safely and productively up in the air. The telescopic boom lift he invented started a company (JLG) – and an industry.

JLG Industries is the Australian market leader in the supply of access equipment, with a wide range of mobile aerial work platforms and specialised material handling equipment renowned for its quality, performance and innovation.

The strength, carrying capacity, versatility and safety of JLG stock pickers, vertical mast lifts, scissor lifts, boom lifts, lighting towers and telehandlers has made them the first choice of hire and rental companies and contractors for more than 20 years.

Since 1970 JLG Australia's parent company, JLG Industries Inc has been a global innovator

in the design and production of aerial work platforms. It has researched market requirements and developed equipment that meets and exceeds occupational health and safety requirements.

From a small metal fabrication business in McConnellsburg, Pennsylvania JLG Industries Inc has grown to become the world's leading designer, manufacturer marketer of access equipment.

JLG began Australian manufacture and sales in 1983, quickly becoming the dominant market force here by supplying innovative products backed by excellent service and parts support.

It's all part of the commitment to the Australian market which has made JLG the number one brand of choice for access equipment since the day it sold its first unit here.









Access Group is the largest supplier of Genie in Australia. Genie allows us to offer world class leading equipment to our clients, whilst at the same time expanding our fleet with even more equipment choices.

#### **Starting Strong**

Since Access Group's inception, Genie has been our major supplier and equipment partner.

This long business relationship has helped us to offer superior service and support to our customers along with great product knowledge and prices.

#### Genie

Genie began in 1966 with the introduction of the Genie® Hoist, a portable, pneumatic material lift. Genie quickly gained worldwide recognition with additional material lifts and a series of aerial work platforms, each one representing a breakthrough in product design. Today, as part of Terex Corporation, Genie receives inspiration for product design from constant interaction with its customers.

Genie's innovative designs and reliable products have made Genie a world leader in the production of material lifts, portable aerial work platforms, scissor lifts, self propelled telescopic and articulating booms. The Terex® range includes excavators, light towers and generators. These products are mainly sold to the rental construction, mining and material handling industries.

Genie has been operating in Australia for over 10 years and has grown considerably during that time. During 2008, the Genie head office moved into a new facility in Brisbane which provides more space for Pre-Delivery Inspections (PDI), service work and a considerably larger space for spare parts storage. The new facility also has a state of the art training centre ideal for training on all Genie® and Terex® equipment.

#### "Access Group is the largest buyer of Genie equipment in Australia"

Genie has regional branches located in Sydney, Melbourne and Perth. Our extensive Genie and Terex dealer network provides sales and aftermarket support throughout Australasia and the South Pacific regions.









We take pride in delivering the best service to all our customers, regardless of the scope or scale of their project.

#### **Home Grown**

Although we have developed into an industry leader, one who works with similar industry leaders, we still take pride in supporting the companies that helped us to become what we are today. We still offer them the same industry leading services that they have always enjoyed.

#### **Customer Base**

Over our many years of supplying the industry, Access Group has had the privilege of supplying and supporting a large range of customers from a host of different industries with industry leading equipment and service.

As recognition for our hard work and the outstanding business qualities that Access Group stands for, we have become the preferred supplier to major companies such as Austal Ships, CBI, Downer Engineering, BGC construction, Woodside, Alcoa, BHP, Monadelphous and a host of other industry leaders.

Although we are proud of our success with such large companies, we are also still very active in working with many small to medium businesses located around the metro and regional areas. Additionally we have a good reputation for superior service amongst local councils and other government bodies.

As a group we are proud to be associated with market leaders, and up and coming business alike, because regardless of the scope of the project and size of the client, we remain focused on delivering the complete solution and best service to all of our customers.

















Monadelphous









By working with some of the best names in their respective fields of industry we have become the best in ours.

#### **Good Will**

Being partners with market leaders has been a long term goal for us here at Access Group.

#### **Partners**

Access Group has had the privilege to be involved with a range of world class companies whom we have partnered with to offer the best possible service to our customers.

Each of our partners is a market leader in their respective fields,

as we are in ours. By utilising each of our partners experience and skills we are able to cover a greater range of business opportunities than we could by ourselves, which has allowed us to offer an even better market leading service to all our customers..























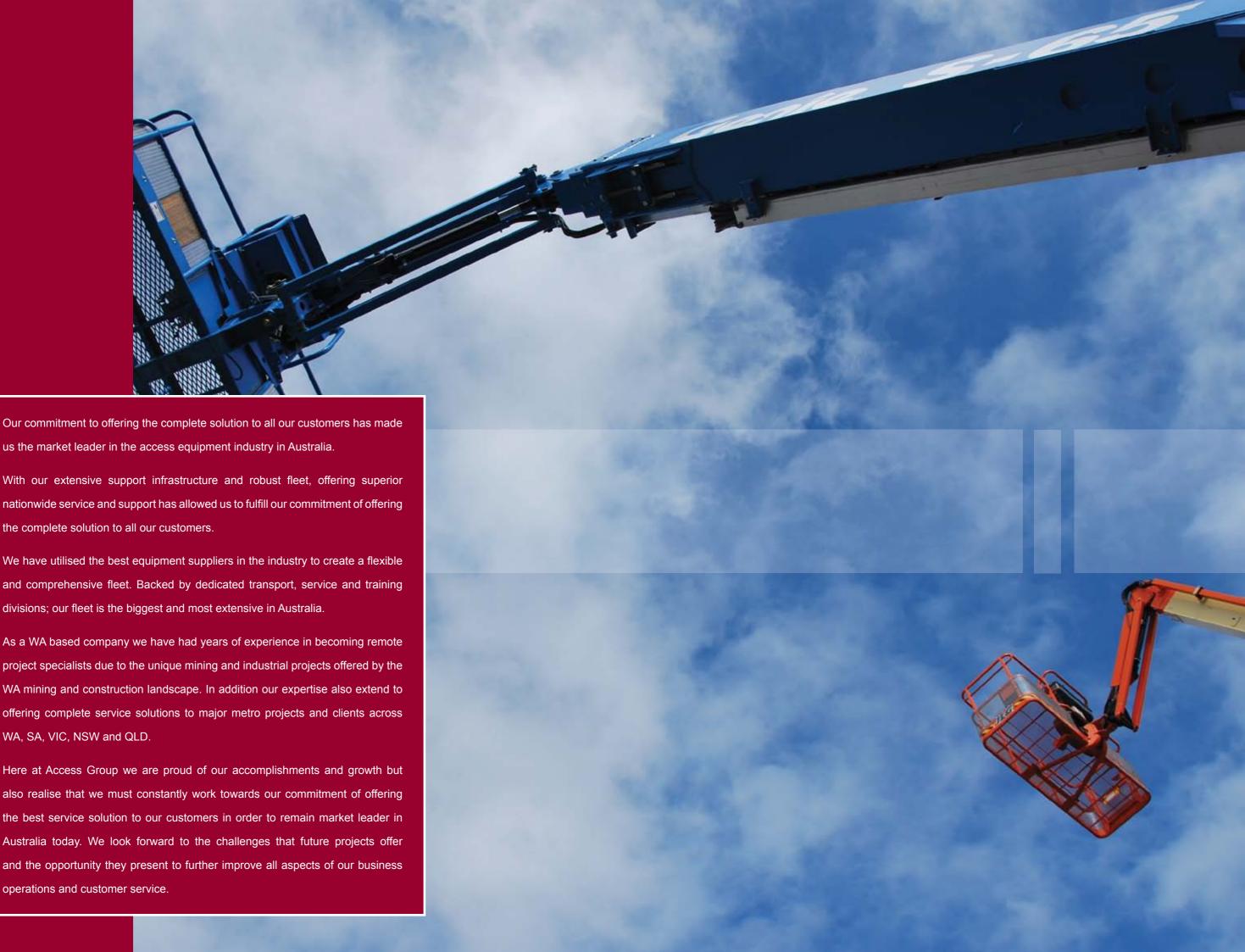














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